



**Procurement of Acquisition Support  
Services (PASS)**

Led by the State of **Hawaii**

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Master Agreement #: 19-19-06 (*hereinafter "Master Agreement"*)

Contractor: **Gartner, Inc.** (*hereinafter "Contractor"*)

Lead State: **STATE OF HAWAII** (*hereinafter "Lead State"*)

Amendment #4 of Master Agreement (Master Agreement #19-19-06) for Procurement of Acquisition Support Services (PASS), is made and entered into by and between the Lead State acting by and through the Department of Accounting and General Services, State Procurement Office, a State of Hawaii governmental agency ("State") on behalf of the NASPO ValuePoint Cooperative Purchasing Program.

**AGREEMENT**

1. Amendment – Term of the Master Agreement. The Master Agreement has a base period of two (2) years and shall terminate unless it is extended. Per the term of the Master Agreement, the Master Agreement may be extended for up to three (3) additional 12-month periods or parts thereof at the Lead State's discretion, by mutual agreement and upon review of requirements of Participating Entities, current market conditions, and Contractor Performance, which the Lead State has exercised. The Lead State has obtained approval by the Chief Procurement Officer (CPO) to extend the Master Agreement from June 6, 2024, to December 2, 2024.
2. Amendment – Hourly Rates:
  - a. Hourly rates shall remain the same as provided in Year 5.
  - b. All rates shall be guaranteed. Requests for price adjustment shall not be considered.

NASPO ValuePoint  
**AMENDMENT #4**  
**MASTER AGREEMENT**



**Procurement of Acquisition Support  
Services (PASS)**

Led by the State of Hawaii

THE PARTIES HERETO HAVE EXECUTED THIS AMENDMENT THROUGH THEIR DULY AUTHORIZED REPRESENTATIVES WITH FULL KNOWLEDGE OF AND AGREEMENT WITH ITS TERMS AND CONDITIONS.

CONTRACTOR: Gartner, Inc.	LEAD STATE: State of Hawaii
Signature: <i>Scott Lyon</i>	Signature: <i>Bonnie A. Kahakui</i>
Name: Scott Lyon	Name: Bonnie Kahakui, Department of Accounting Services, State Procurement Office
Title: Director Legal Affairs	Title: Administrator
Date: 05/23/2024	Date: 05/24/2024

**APPROVED AS TO FORM:**

*Stella M. Kam*

05/24/2024

Deputy Attorney General

# GARTNER, INC.

## Exhibit 2 - Hourly Labor Rates

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 440.01	\$ 484.01	\$ 448.81	\$ 493.69	\$ 457.78	\$ 503.56	\$ 466.94	\$ 513.63
Program Manager	\$ 339.75	\$ 373.73	\$ 346.55	\$ 381.20	\$ 353.48	\$ 388.83	\$ 360.55	\$ 396.60
Subject Matter Expert III	\$ 406.59	\$ 447.25	\$ 414.72	\$ 456.19	\$ 423.02	\$ 465.32	\$ 431.48	\$ 474.62
Subject Matter Expert II	\$ 339.75	\$ 373.73	\$ 346.55	\$ 381.20	\$ 353.48	\$ 388.83	\$ 360.55	\$ 396.60
Subject Matter Expert I	\$ 211.65	\$ 232.81	\$ 215.88	\$ 237.47	\$ 220.20	\$ 242.22	\$ 224.60	\$ 247.06
Acquisition Support Specialist III	\$ 406.59	\$ 447.25	\$ 414.72	\$ 456.19	\$ 423.02	\$ 465.32	\$ 431.48	\$ 474.62
Acquisition Support Specialist II	\$ 211.65	\$ 232.81	\$ 215.88	\$ 237.47	\$ 220.20	\$ 242.22	\$ 224.60	\$ 247.06
Acquisition Support Specialist I	\$ 178.23	\$ 196.05	\$ 181.80	\$ 199.98	\$ 185.43	\$ 203.97	\$ 189.14	\$ 208.05
Analyst II	\$ 178.23	\$ 196.05	\$ 181.81	\$ 199.98	\$ 185.43	\$ 203.97	\$ 189.14	\$ 208.05
Analyst I	\$ 122.53	\$ 134.79	\$ 124.98	\$ 137.48	\$ 127.48	\$ 140.23	\$ 130.03	\$ 143.04

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work



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Master Agreement #: 19-19-06 (*hereinafter "Master Agreement"*)

Contractor: **Gartner, Inc.** (*hereinafter "Contractor"*)

Lead State: **STATE OF HAWAII** (*hereinafter "Lead State"*)

Amendment #5 of Master Agreement (Master Agreement #19-19-06) for Procurement of Acquisition Support Services (PASS), is made and entered into by and between the Lead State acting by and through the Department of Accounting and General Services, State Procurement Office, a State of Hawaii governmental agency ("State") on behalf of the NASPO ValuePoint Cooperative Purchasing Program.

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2. Amendment – Hourly Rates:
  - a. Hourly rates shall remain the same as provided in Year 5.
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NASPO ValuePoint  
**AMENDMENT #5**  
**MASTER AGREEMENT**



**Procurement of Acquisition Support  
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CONTRACTOR: Gartner, Inc.	LEAD STATE: State of Hawaii
Signature: <i>Scott Lyon</i>	Signature: <i>Bonnie A. Kahakui</i>
Name: Scott Lyon	Name: Bonnie Kahakui, Department of Accounting Services, State Procurement Office
Title: Director Legal Affairs	Title: Administrator
Date: 11/04/2024	Date: 11/12/2024

**APPROVED AS TO FORM:**

*Stella M. L. Kam*

11/12/2024

Deputy Attorney General

**GARTNER, INC.**

**Exhibit 2 - Hourly Labor Rates**

Labor Categories	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
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